		Current Period		Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	1,109.53	\$715.00	4	28,234.54	\$21,488.50	29	\$0.00	0.00%
A2a - Residential Coordinated Delivery	32,596.00	\$47,790.05	45	216,463.00	\$472,625.39	330	\$915,590.33	51.62%
A2b - Residential Conservation Services (RCS)	0.00	\$5,870.00	29	0.00	\$48,302.63	222	\$107,536.00	44.92%
A2c - Residential Retail	11,436.91	\$95,919.75	76	113,119.88	\$280,219.12	408	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$16,334.75	15	0.00	\$209,688.73	123	\$0.00	0.00%
Res Subtotal	45,142.45	\$166,629.55	169.00	357,817.42	\$1,032,324.37	1,112	\$1,023,126.33	
Res % of Total	55.57%	84.69%	89.89%	42.84%	79.30%	91.45%	48.50%	
B1a - Income Eligible Coordinated Delivery	3,583.00	\$6,588.41	7	35,880.12	\$128,539.18	51	\$340,262.59	37.78%
IE Subtotal	3,583.00	\$6,588.41	7.00	35,880.12	\$128,539.18	51	\$340,262.59	
IE % of Total	4.41%	3.35%	3.72%	4.30%	9.87%	4.19%	16.13%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations — Municipal	0.00	\$0.00	0	0.00	\$658.25	1	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	18,671.76	\$20,211.28	7	69,739.26	\$80,103.27	28	\$746,260.40	10.73%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	0.00	\$2,250.00	2	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	13,843.97	\$3,326.36	5	371,830.26	\$57,912.10	22	\$0.00	0.00%
C&I Subtotal	32,515.73	\$23,537.64	12.00	441,569.52	\$140,923.62	53	\$746,260.40	
C&I % of Total	40.02%	11.96%	6.38%	52.87%	10.83%	4.36%	35.37%	
Total	81,241.18	\$196,755.60	188	835,267.06	\$1,301,787.17	1,216	\$2,109,649.33	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.